

FINANCIAL NEWS

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EUROPEAN INDEPENDENT
ADVISER OF THE YEAR

Newcomer Zaoui & Co goes straight to the top

Winner
Zaoui & Co

This time last year, Zaoui & Co had only just become operational, having mandated headhunters to hire a team to support rainmaker brothers Michael and Yoël Zaoui.

Now, the boutique counts corporate giants such as L'Oréal, Lafarge and GSK among its clients and has clocked up more than \$80 billion worth of deal value in its first year.

The firm's first deal was working on L'Oréal's buyback of a stake owned by Nestle, announced in February. The seven-banker boutique has clocked up multi-billion dollar deals at regular intervals since. These have included a role advising engineering firm Dresser-Rand on its \$7.6 billion sale to Siemens.

Zaoui & Co beat last year's winner Rothschild to the top spot at last week's FN Awards for Excellence in Investment Banking in this closely fought category.

Yoël (on left in picture) and Michael Zaoui were both in attendance to pick up the prize.

Nick Kostov

